

Supply Business Model and Maturity

		Sourcing Model					
		Transactional		Relational			Investment
		Basic Provider	Approved Provider	Preferred Provider	Performance Based Provider	Vested Relationship	Equity Partner/ Shared Services
Strategy Maturity	Tactical	[Blue bar]					
	Contracting		[Blue bar]				
	Coordinated Sourcing			[Blue bar]			
	Category Management			[Blue bar]			
	Integrated Sourcing				[Blue bar]		

